Saskmilk

UPDATE

February 15, 2012

UPCOMING PRODUCER MEETINGS

DATE	MEETING START TIME	DISTRICT	LOCATION
Friday, March 30	9:45 a.m. Lunch 12 noon	Swift Current	F.O.A. Eagles 1910 S Service Rd. W Swift Current
Monday, April 2	9:45 a.m. Lunch 12 noon	Warman	Brian King Centre 202 8th Avenue N. Warman
Tuesday, April 3	9:45 a.m. Lunch 12 noon	Fort Qu'Appelle	Country Squire Inn Hudson Room Fort Qu'Appelle

QUOTA EXCHANGE

The market-clearing price established for the February, 2012 Quota Exchange was $31,700.00

The next Quota Exchange will be held on March 15, 2012. All offers to sell and bids to purchase quota through the Quota Exchange must be received at the SaskMilk office by midnight, March 6, 2012. SaskMilk recommends that offers and bids be submitted well in advance of the deadline date to ensure adequate time for corrections, if necessary.

Just a reminder to producers that when making bids on the Quota Exchange, the price on offers to sell quota is the minimum price that the producer is prepared to accept for that quota. Only if the market-clearing price is equal to or greater than the producer's minimum price will that producer qualify for participation in the Exchange. Conversely, the price on offers to purchase quota is the maximum price that the producer is prepared to pay for that quota. Only if the market-clearing price is equal to or less than the producer's maximum price will that producer qualify for participation in the Exchange. The clearing price is set at the price where the smallest difference exists between the accumulated volume offered for sale and the accumulated volume bid to purchase.

The results of the Quota Exchange are outlined in the following Table.

FEBRUARY, 2012 QUOTA EXCHANGE RESULTS SUMMARY

Market Clearing Price per kilogram of butterfat	**$31,700.00**
Daily Kilograms offered to Purchase	**129.00**
Kilograms offered to Sell	**73.00**
Kilograms sold	**53.00**
Number of Producers	
- offered to purchase	**14**
- purchased quota	**6**
- offered to sell	**4**
- sold quota	**3**

FEBRUARY, 2012 QUOTA EXCHANGE CLEARING PRICE RESULTS

Price ($/daily kg b.f.)	No. of Sellers	Cumulative Sellers	Daily Kgs b.f. offered for sale	Cumulative sales	Cumulative Sales less Cumulative purchases	Cumulative purchases	Daily Kgs b.f. offered to purchase	Cumulative Buyers	No. of buyers
29,500.00	1	1	8.00	8.00	-121.00	129.00	0.00	14	0
30,000.00	0	1	0.00	8.00	-121.00	129.00	25.00	14	2
30,500.00	0	1	0.00	8.00	-96.00	104.00	5.00	12	1
30,700.00	0	1	0.00	8.00	-91.00	99.00	3.00	11	1
31,000.00	1	2	35.00	43.00	-53.00	96.00	8.00	10	1
31,250.00	0	2	0.00	43.00	-45.00	88.00	10.00	9	1
31,340.00	0	2	0.00	43.00	-35.00	78.00	3.00	8	1
31,500.00	1	3	10.00	53.00	-22.00	75.00	20.00	7	1
31,700.00	**0**	**3**	**0.00**	**53.00**	**-2.00**	**55.00**	**10.00**	**6**	**1**
32,000.00	1	4	20.00	73.00	28.00	45.00	5.00	5	1
32,500.00	0	4	0.00	73.00	33.00	40.00	25.00	4	1
32,556.00	0	4	0.00	73.00	58.00	15.00	6.00	3	1
32,850.00	0	4	0.00	73.00	64.00	9.00	5.00	2	1
33,100.00	0	4	0.00	73.00	69.00	4.00	4.00	1	1

TRANSFER CREDIT SUMMARY REPORT

MONTH	# OF PRODUCERS TRANSFER IN	# OF PRODUCERS TRANSFER OUT	TOTAL KGS BUTTERFAT
January/11	27	20	29,306
February	25	19	25,424
March	38	34	37,078
April	21	14	20,912
May	14	16	17,747
June	20	18	21,400
July	14	13	18,903
August	19	26	29,476
September	14	13	15,745
October	23	21	25,971
November	25	27	27,199
December	23	22	22,169
January, 2012	18	16	22,543

OVER QUOTA (OVER 10 DAYS) REPORT BY MONTH

MONTH	# OF PRODUCERS	KGS BUTTERFAT
January, 2011	0	0
February	2	134
March	0	0
April	1	104
May	2	185
June	2	392
July	2	267
August	1	78
September	2	157
October	3	357
November	3	329
December	4	1,032
January, 2012	10	2,606

SUMMARY REPORT OF CREDITS January, 2012 – 180 PRODUCERS

DAYS	# OF PRODUCERS	POSITIVE CREDITS ACCUMULATED (KGS OF BUTTERFAT)
+10	10	8,254
+ 5 to +10	17	14,963
0 to + 5	23	7,382
TOTAL	50	30,599
DAYS	**# OF PRODUCERS**	**NEGATIVE CREDITS ACCUMULATED (KGS OF BUTTERFAT)**
-20	6	-13,037
-15 to -20	29	-100,254
-10 to -15	28	-47,503
-5 to -10	33	-30,146
0 to -5	34	-10,024
TOTAL	130	-200,962

WEIGHTED AVERAGE COMPONENT TESTS & PRICES January, 2012

Components	Average Test	Price per kilogram Class 1 to 5
Butterfat	3.9375	$11.048082
Protein	3.3813	8.048067
Other Solids	5.7262	1.188100

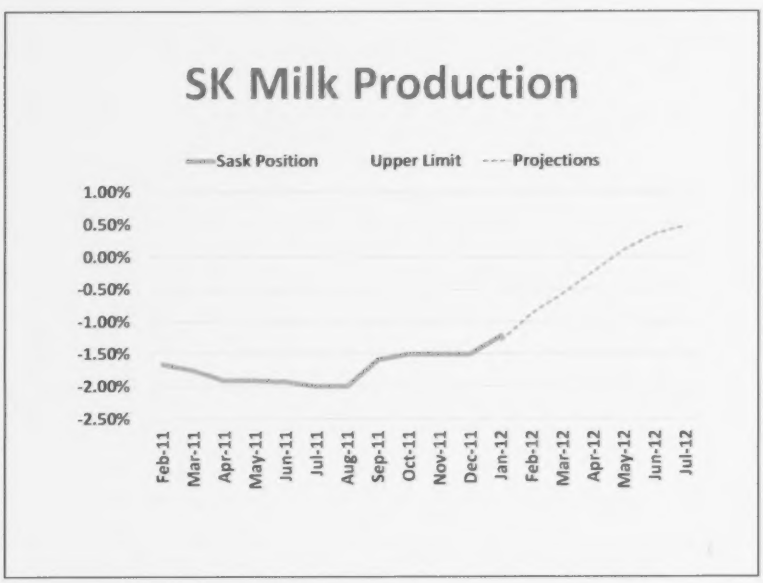
Based on the average component tests for the province, the average price received was **$77.5186** per hectolitre. **The average butterfat price received per kilogram was $19.62**

SASKATCHEWAN MILK POOL RESULTS January, 2012

Milk Sale Revenue	$ 15,450,202.04
Western Milk Pool	$ 348,314.22
Dairy Farmers of Canada Skim Off	$ - 15,734.13
Plant of Last Resort Service	$ - 56,249.32
Total Pool Value	**$ 15,726,532.81**

LOST OPPORTUNITY REPORT

MONTH	# OF PRODUCERS	LOST OPPORTUNITY (KGS OF BUTTERFAT)
January, 2011	18	3,201
February	20	5,047
March	13	2,251
April	20	5,157
May	24	6,688
June	18	5,490
July	24	7,904
August	24	10,994
September	28	13,098
October	21	8,137
November	18	5,354
December	10	2,240
January, 2012	6	1,106



In January, Saskatchewan had a monthly CDC allocation of 799,978 **kilograms** of butterfat. In the month of January, Saskatchewan production was **28,545 kilograms** of butterfat **over** and cumulatively **under** by **-109,867 kilograms** of butterfat. On a percentage basis, Saskatchewan is at **-1.22%** within our CDC allocation flexibility limits based on the Continuous Quota model. The -1.50% lower flexibility limit is in effect.

	(1) Monthly Total Production Kgs bf	(2) Total Monthly CDC Quota Allocation Kgs bf	(3) Monthly Over or (Under) Production Kgs bf col. 1 – 2 = 3	(4) Lower Flexibility Limit **(1.5%)** Kgs bf col. 9 * -1.5%	(5) Upper Flexibility Limit **1.0%** Kgs bf col. 9 *1.0%	(6) Cumulative Over or (Under) Production with limits Kgs bf	(7) Cumulative Over or (Under) Production with limits in - % col. 6 / 9	(8) Over Quota or (Lost Production Opportunity) Kgs bf	(9) Rolling 12 Month Total Quota Kgs bf
Jan-11	742,948	758,126	(15,178)	(130,878)	43,626	**(135,861)**	**-1.56%**	(10,324)	8,725,211
Feb-11	673,205	682,398	(9,193)	(131,181)	43,727	**(145,054)**	**-1.66%**	0	8,745,397
Mar-11	748,293	757,080	(8,787)	(175,333)	43,833	**(153,501)**	**-1.75%**	0	8,766,601
Apr-11	723,139	737,593	(14,454)	(175,933)	43,983	**(167,955)**	**-1.91%**	0	8,796,654
May-11	750,663	750,954	(291)	(176,510)	44,127	**(168,245)**	**-1.91%**	0	8,825,483
June-11	723,059	725,685	(2,626)	(177,134)	44,283	**(170,871)**	**-1.93%**	0	8,656,690
July-11	725,673	736,879	(11,206)	(177,781)	44,445	**(177,781)**	**-2.00%**	(4,296)	8,889,063
Aug-11	733,202	745,258	(12,056)	(178,343)	44,586	**(178,343)**	**-2.00%**	(11,494)	8,917,144
Sep-11	716,780	744,377	(27,597)	(178,676)	44,669	**(142,058)**	**-1.59%**	(63,882)	8,933,794
Oct-11	762,771	774,172	(11,401)	(134,267)	44,756	**(134,267)**	**-1.50%**	(19,192)	8,951,139
Nov-11	754,256	767,329	(13,073)	(134,486)	44,829	**(134,529)**	**-1.50%**	(12,811)	8,965,752
Dec-11	786,189	790,642	(4,453)	(134,557)	44,852	**(138,412)**	**-1.54%**	(570)	8,970,493
Jan-12	799,978	771,433	28,545	(134,757)	44,919	**(109,867)**	**-1.22%**	0	8,983,800

(1) Monthly Production in Saskatchewan
(2) Total Monthly Quota = Class 1 sales + Monthly MSQ + Carry Forward
(3) Difference between the monthly production (1) and the total monthly quota (2)
(4) The Lower Flexibility Limit is -1.5% of Rolling 12 Month Total Quota (9)
(5) The Upper Flexibility Limit is 1.0% of Rolling 12 Month Total Quota (9)
(6) Previous Month Cumulative Over or (Under) Production + Current Monthly Over or (Under) Production (capped at lower or upper limit if applicable)
(7) Equal to Column (6) expressed as a percentage basis within the flexibility limits
(8) Over Quota or (Lost production opportunity) outside of flexibility limits
(9) Total Monthly CDC Quota Allocation for the previous 12 months

FEBRUARY, 2012 RESEARCH REPORT – JACK FORD

I can finally report to you that the construction of the new dairy research facility is under way. To the best of SaskMilk's knowledge, the barn should be completed in the fall of 2012. We are still actively fund raising for the gallery interior, to date Ryan and I have raised $80,000 of a needed $500,000. Hopefully things will progress much faster now that construction has started and we are beyond the "red tape" which was severely hampering the project's progress.

On the 31st of January I attended the first "cheese course" offered by the Food Centre, the first group of people to take the course were very enthused and engaged. I had the opportunity to taste their first attempt to make cheese, it was mozzarella that they had made the day before, its texture and taste were very good! I would highly recommend that everyone that has an interest in cheese making to give the Food Centre a phone call at (306) 933-7555. It was great to see our product (milk) being converted into cheese. In my mind we are just beginning to explore our potential in the processing side of our industry.

On another note, Feeds Innovation Institute (FII) has launched a new addition to its WCFIN website, grain and livestock price discovery. We hope this will be a tool that you that have internet service will find useful. The website address is www.wcfin.ca/FeedPricing.aspx , give it a try and let me know what you think!

QUOTA LISTING SERVICE

SaskMilk offers a free quota listing service as part of its Newsletter. Anyone wishing to sell or purchase quota and/or cows or miscellaneous dairy equipment is welcome to contact the SaskMilk office at (306) 949-6999. All prices and negotiations will be independent of SaskMilk. **Please note that ads will be posted in two issues and will then be removed unless SaskMilk is notified otherwise.**

Cows for Sale

- Fresh heifers and cows for sale. Contact Elaine Donald at (306) 668-4905.
- For sale: Registered springing heifers. Contact Jonathan at Simmie Colony at (306) 774-9821.
- For sale: Ayrshire Cows and heifers due in March. Contact Blaine Rahier at (306) 232-4633.

Miscellaneous

For sale: 5210 Industrial Case Loader – excellent condition. Contact Sheldon Peifer at (306) 862-9470

- For sale by Ostara Holsteins Ltd.
  - Knight 8014 manure spreader with side discharge (high flotation tires)
  - Patz tub grinder
  - Commercial water storage tank
  - Heavy duty feed troughs
  - 2 x 800 bushel feed bin with hopper bottom
  - 20 Waikato milkmeters
  - Fresh cows and breeding bulls

  For information call Johan de Haan (306) 750-7273

- For sale - Used flip up stall dividers. Contact Mike at (306) 398-7852.

- Custom hay hauling, with 53' step deck trailer, hauls 34 round bales. Competitive rates. Also, large quantity grass round bales and some alfalfa/grass rounds for sale. Feed test available. Please call (306) 931-3268, ask for Dennis Wesselingh or email saskvalleyfarm@live.ca

SASKMILK BOARD OF DIRECTORS

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